

# Practice Persuasion

Provided by Randi Turner and Ann Horn

How do you respond when the hearing persons says:

1. But I don't have an interpreter...
2. I think we can communicate in writing...
3. I can't afford to pay for an interpreter!
4. Well, I just won't serve deaf people. I have the right to refuse service to anyone.
5. I will just charge the deaf person for the interpreter.
6. I thought interpreters volunteered, I will just look for a volunteer.
7. We have served deaf people in the past, they brought their own interpreters.
8. Well, people who speak Spanish bring a family member, I will just as the deaf person to do the same.
9. Why can't their child to interpret?